



JOIN OUR TEAM AND EARN MORE

Briggs Cline | 404-396-6872

We keep it simple!

Buckhead Home Loans has a \$995 transaction fee – you keep the rest.

Partners & Business Channel

With over 100 investor relationships, utilize the broker channel to gain access to virtually every loan program available. Correspondent channel available with 6 investors providing greater control & flexibility.

Revenue Sharing

Earn up to \$400 for every loan closed for recruiting and retaining successful MLO's

Support Staff

At the top, hands-on owner with 30 years' experience. In-house processing, closing, and loan support.

Payroll - 1099 or W2

Payroll is processed every Wednesday for all loans funded through the Friday before. Choose between a 1099 or W2. If W2 is required by the state, payroll tax deduction of 10% applied.

Processing

Loan Officers can utilize our in-house processing team for a \$695.00 fee, a contract processor, or self-process.

Expenses

Loan Officers are responsible for all third-party expenses including credit reports, verifications, and appraisals.

Lead Program

Company marketing campaigns generate leads that are available at 55 bps per closed loan.

Technology Fee

Monthly technology fee of \$175 includes LOS, POS, PPE, O365, Twilio Number, CRM, and Personalized Website.

About Buckhead Home Loans

Founded in 1998, we have been around long enough to have seen several market environments. We believe that if long-term success is to be achieved, the people must be the backbone of the operation.

Compensation Breakdown

Example: Loan Amount of \$325,000 @ 2.50% LPC / YSP-SRP

	1099	W2
	Self-Generated	Self-Generated
Total Revenue	8,125.00	8,125.00
- Transaction Fee	-995.00	-995.00
- Processing Fee	-695.00	-695.00
- Payroll Tax @ 10%		-643.50
= LO Comp	6,435.00	5,791.50
BPS – In-house Processing @ \$695	198 bps	178 bps
BPS – Contract Processing @ \$795	195 bps	175 bps
BPS – Self Process	219 bps	197 bps